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The embodiments of the invention in which an exclusive property or privilege are claimed are defined as follows:

1 1. A computer system reasoning model component for generating user recommendations for a defined knowledge base, the component comprising

a component for storing, maintaining and representing a decision graph definable by an author, the decision graph comprising nodes and links between the nodes, the nodes comprising

a set of decision nodes, and a set of feedback nodes,
each of the nodes in the decision graph comprising rules defined by the author
to define links to other nodes in the graph, and
for a decision node, to request and obtain user information, and
for a feedback node, to provide feedback to users, and
a component to traverse the decision graph and fire the rules defined in the decision graph

- 2. The computer system component of claim 1 in which the decision nodes comprise question nodes and the feedback nodes comprise recommendation and promotion nodes.
- 3. The computer system component of claim 2 in which promotional nodes comprise cross-sell and up-sell nodes.
- 4. The computer system component of claim 1 in which the nodes contain no information relating to presentation of data to a user.

nodes.

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- 5. The computer system component of claim 1 in which the rules defining links to other nodes in the graph comprise rules accessing and evaluating one or more of:
- a) personalization choices collected implicitly or explicitly from the user,
- b) static data relating to the user,
- 5 c) a dynamically generated user model,
 - d) attributes of elements in the knowledge base, and
- e) author-related goals.
 - 6. The computer system component of claim 1 in which the decision graph comprises multiple entry points.
 - 7. The computer system component of claim 1 in which the decision graph comprises nodes potentially chaining the decision graph to other decision systems.
 - 8. The computer system of claim 1 in which the rules defining links between nodes in the decision graph utilize one or more of:
 - a) weighting systems,
 - b) fuzzy logic systems, and
 - c) probabilistic reasoning.

| 1 | 9. A computer system reasoning model component for generating user recommendations for a |
|-------------|---|
| 2 | defined knowledge base, the component comprising: |
| 3 | a component for storing, maintaining and representing a decision graph definable by an |
| 4 | author, the decision graph comprising nodes and links between the nodes, the nodes |
| 5 | comprising |
| 6 | a set of decision nodes, and a set of feedback nodes, the decision nodes comprising: |
| 7 | question nodes and the feedback nodes comprising recommendation and promotion |
| 8 | nodes, each of the nodes in the decision graph comprising rules defined by the |
| 9 | author to define links to other nodes in the graph, and |
| 10 | for a decision node, to request and obtain user information, and |
| 丰 | for a feedback node, to provide feedback to users, |
| | the rules defining links to other nodes in the graph comprising rules accessing and |
| 18 | evaluating one or more of: |
| 141 | (f) personalization choices collected implicitly or explicitly from the user, |
| 1.5 | (g) static data relating to the user, |
| l ió | (h) a dynamically generated user model, |
| | (i) attributes of elements in the knowledge base, and |
| 18. | (j) author-related goals; and utilize one or more of: |
| 19 | (i) weighting systems, |
| 20 | (ii) fuzzy logic systems, and |
| 21 | (iii) probabilistic reasoning, and |
| 22 | a component to traverse the decision graph and fire the rules defined in the graph nodes. |
| | |

10. A computer program product for providing user recommendations, the computer program product comprising a computer usable medium having computer readable code means embodied

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- in said medium, comprising computer readable program code means for implementing the system component of any of claims 1 to 10.
- 1 11. The computer program product of claim 10 wherein said computer readable code means
 2 comprises a computer readable signal and said medium comprises a computer readable
 3 signal-bearing medium.
- 1 12. The program product of claim 11 wherein said medium is a recordable data storage medium.
 - 13. The product of claim 11 wherein said medium is a modulated carrier signal.
 - 14. The product of claim 13 wherein said signal is a transmission over a network.
 - 15. A computer program comprising computer program code means adapted to establish the components of claim 1 when said program is run on a computer system.